

Contract Confirmation Comparison



Tolleson, AZ Examples PRIOR TO DECEMBER 3, 2018

BAY STATE MILLING COMPANY ("Seller")

AGREES TO SELL TO BUYER (defined below) and BUYER agrees to buy from SELLER the following products, on the terms and conditions and subject to the agreements stated below and/or on the attached hereto.

SOLD TO (Buyer):
Customer No. XXXXX
Name: CUSTOMER NAME
ADDRESS
CITY, STATE ZIP

SHIP TO: (if different)
Customer No. XXXXX
Name: CUSTOMER NAME
ADDRESS
CITY, STATE ZIP

SALES CONTRACT

Page 1 of 1
CUSTOMER P/O: _____
CONTRACT DATE: **ADD-28-18**
CONTRACT NO.: **XXXXX**

MODE OF SHIPMENT
(Specify whether truck, bulk truck, intermodal, rail, or bulk railroad car.)

TYPE OF TRUCK

FREIGHT
 F.O.B. Carrier at shipping point. Freight charges (basis car load freight rate in effect on date of this contract) to be prepaid or allowed by Seller.
 Delivered

TO: **CITY, STATE ZIP**

SHIPPING TERMS: PREPAID COLLECT (Specify destination point)

TIME OF SHIPMENT
on directions to be furnished by BUYER
shipment is to be made

TERMS OF PAYMENT:
REMIT NET 30
Begin Delivery Date: **OCT-01-18**
End Delivery Date: **DEC-31-18**
Any increase in Freight Charges resulting from an increase in Freight rates after the date of this Contract shall be Paid by Buyer.

QUANTITY	PRODUCT NUMBER	CONTAINER	PRODUCT DESCRIPTION	SELLING PRICE/ CWT/TON
XX,XXX CWT	XXXXXX	TYPE	PRODUCT NAME	XX.XX / CWT

***AUTOMATIC INCREASE IN PRICES IN CERTAIN CASES:** A carrying charge of one-half cent (1/2) per cwt. per day shall automatically commence the day after the end delivery date specified under "Time of Shipment."
This contract, including the Terms and Conditions attached hereto constitutes the complete agreement between the parties hereto; and cannot be changed in any manner except in writing subscribed by Buyer and Seller and their duly authorized officers.

This contract is subject to approval by the seller at
100 Congress Street, 2nd Floor, Quincy, Massachusetts 02169-0948
BAY STATE MILLING COMPANY, Seller

By: _____
Name: SALES PERSON NAME Title: Sales Manager

Buyer: CUSTOMER NAME
By: _____
Name: _____ Title: _____

Please send a signed copy of this contract to:
BAY STATE MILLING COMPANY
100 Congress Street, Quincy, MA 02169-0948
OR QuincyCustomerService@BSM.com
OR Fax 1-617-479-8910

OCT-25-18 12:45
Revised 12/010

ORIGINAL COPY

Tolleson, AZ Examples AFTER DECEMBER 3, 2018

Bay State Milling
A Trusted Family of Ingredients.

Sales Contract Confirmation

Contract number: **SCXXXXXX-X**
Contract revision: **SCXXXXXX-X**
Contract date: **8/28/2018**
Customer PO: _____
Payment terms: **Remit Net 30**

AGREES TO SELL TO BUYER (defined below) and BUYER agrees to buy from SELLER the following products, on the terms and conditions and subject to the agreements stated below and/or on the attached hereto.

Sold to (Buyer): **XXXXXX**

DELIVERY AND CARRIER
(Seller shall have the option as to routing except as to delivering carrier)
Any increase in Freight Charges resulting from an increase in Freight rates after the date of this contract shall be paid by buyer

TIME OF SHIPMENT
on directions to be furnished by BUYER shipment is to be made
Begin delivery date: **Sep 27, 2018**
End delivery date: **Dec 31, 2018**

Item number	Description	Customer Item ref.	Booking quantity	Unit	Container	Sales price	Sales price quantity	Unit
XXXXXX	PRODUCT NAME #1		QTY - cwt		XXXX	USD	\$	cwt
XXXXXX	PRODUCT NAME #2				2/27LB	USD	\$	cwt

Ship to: XXXXXX
CUSTOMER NAME
CITY, STATE ZIP

Mode of delivery:
Delivery terms:

New Look

***AUTOMATIC INCREASE IN PRICES IN CERTAIN CASES:** A carrying charge of one-half cent (1/2) per cwt. per day shall automatically commence the day after the end delivery date specified under "Time of Shipment."
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BAY STATE MILLING COMPANY, Seller

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BAY STATE MILLING COMPANY
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OR QuincyCustomerService@BSM.com
OR Fax 1-617-479-8910

By: _____
Name: SALES PERSON Title: Sales Manager

Buyer: CUSTOMER NAME
By: _____
Name: _____ Title: _____